

# The Fabri Files

## Brought to Life in Custom Fashion... An Idea Becomes Home

After months of hard work the day finally arrived to set our custom house on June 21st-22nd. As are a lot of times the case with building, the weather is unpredictable. Most of the first day was rain free, but towards the end when it started to rain it was more than a sprinkle! We managed though with minimal problems and the house now sits on its foundation looking larger than life. Many hours and days went into the home and we are anxiously awaiting the big debut of the completed house. Below are pictures from the home's set.



With one box in place it is time to hoist the second box.



The roof is hoisted and end panels are added.



As the second box is set, the third box is pulled in to be prepared for its lift.



The second box is hoisted into place and the crew makes sure that it is set tightly against the first box. The boxes are placed in order until all five boxes are in place.



Top flips are assembled and sheathed on the ground and craned into place.



After the dormers are set to place the house finally takes shape.



A special thanks to Grandview Estates; especially Dave, Danny and their crew; and Terry Blair and his crew for their patience, hard work, and letting me run around at the site on the day of the set!

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# Featured Home- Living the New Era Lifestyle

The Stonehaven is a home that has created a lot of talk and buzz. This home was originally designed and constructed for last year's Fall Show. Over the last year many people have walked through its doors. The home will have its final showing at this year's Show.

The three bedroom, two and a half bath home is a sprawling ranch in every sense of the word. With an open floor plan and integral two car garage the home works for a growing family or any one in need of one level living. The home has an impressive 3012 square feet including the garage with an additional 1504 square feet in the second level bonus area. There is some definite room to grow in this house!

This home plan has sold once, but has riveted many and caused many developers to look at modular homes in a whole new light.

We have several people interested in buying the model and will make it available for sale this year at the show. Don't miss the opportunity to grab this house before someone else does!



## Builder Tidbits

\*Mark your calendars for our Fall Show!!! It is September 10th -13th!! We can't wait to see everyone there.

\*Congrats to TV Williams at J & J Homes on his retirement! Thanks for all the great years, we will miss working with you!

\*Welcome aboard to our newest Builders: Guerrero Construction and Greenwood Custom Homes.

## 2006 FALL SHOW ITINERARY

### Sunday, September 10

1:00 p.m. – 5:00 p.m. Show Homes Open  
6:00 p.m. – 10:00 p.m. Cocktail Hour and Buffet Dinner

### Monday, September 11

8:00 a.m. – 5:00 p.m. Show homes open for viewing  
Noon Lunch served at New Era  
3:00 p.m. – 4:00 p.m. Sales & Marketing Presentation  
6:00 p.m. – 10:00 p.m. Cocktail Hour and Buffet Dinner

### Tuesday, September 12

8:00 a.m. – 5:00 p.m. Show homes open for viewing  
9:00 a.m. – 2:00 p.m. Golf Scramble - Clarion Oaks Golf Club  
Noon Lunch served at New Era  
6:00 p.m. – 8:30 p.m. Cocktail Hour and Buffet Dinner  
8:30 p.m. – 10:00 p.m. Awards Banquet

### Wednesday, September 13

8:00 a.m. – 5:00 p.m. Show homes open for viewing  
Noon Lunch served at New Era  
3:00 p.m. – 4:00 p.m. Sales & Marketing Presentation

New Era Building Systems proudly uses the following quality products:



# The New Era Team

Many of you talk to the 'New Era Team' on a daily basis, but don't know our teams history or the knowledge that we are fortunate enough to have under our roof. The following two articles below are to help you meet your New Era Team and to salute some of our most valuable assets, our employees.

## Get To Know Your New Era Team

Every issue we like to talk about people who help New Era to be the company it is. In an effort to recognize the people that work in their departments, sometimes the Department Heads are overlooked. One such person is **Mark Kriebel**, our Purchasing Manager.

Mark's job consists of ordering product for our homes. This already stressful job becomes even more so in time crunch moments like now and our Fall Show. He is always willing to work with others here to identify new product that will work well for New Era. Mark started as a Purchasing Agent working his way up and has been a dedicated employee for the last **ten years**. The last year as we have transitioned into the Champion fold, our Purchasing Department had a lot of changes to deal with. Mark has taken it in stride and continues to make every effort to find ways to make the new systems work for us.

**Thanks Mark! We know that you don't hear it nearly enough, but your dedication to getting the job done right is appreciated! Without you things wouldn't run as smooth!**

## We Salute You

We found that in this issue that would be handed out during our Show that some much needed recognition was in order for those people that always help to get our homes looking their best. One person who you are certain to run into outside during this time is **Vince Altobelli**, one of our Utility Guys.

Vinny can always be relied on to help finish up our Show Houses whether it is here at the Fall Show or at the PMHA Show in Hershey. Hard work and dedication are two words that he knows all about. By the time the newsletter goes to press, Vinny will have just completed his **ninth year** at New Era. In that time he has worked his way up from Drywall to Utility. People like Vinny are what we pride ourselves on when it comes to our employees. So as you walk through the great homes at our Show know that it is employees like him that make them what they are. He is a true testament to the New Era brand and all it is.

**Hats off to you, Vinny! Your hard work each and every day is appreciated! We salute you for all that you do to make our homes look their best!**

**Thanks to great people like Mark Kriebel and Vince Altobelli for making New Era Building Systems a class above the rest!**

## EMPLOYEE TIDBITS

**\*A BIG THANK YOU TO ALL OF OUR EMPLOYEES WHO HAVE HELPED PREPARE FOR THIS YEAR'S SHOW! YOUR HARD WORK IS APPRECIATED!**

**\*DON'T FORGET THE NEW ERA FALL SHOW FAMILY NIGHT IS SEPTEMBER 15TH! THIS IS THE PERFECT TIME TO SHOW EVERYONE IN YOUR FAMILY OUR SHOW HOMES PLUS ENJOY SOME FOOD!**

## Your New Era Management Team

<b>Elliot Fabri</b> , <i>President of New Era Building Systems, Inc.</i>	<b>Ext. 291</b>
<b>Ryan Bish</b> , <i>General Manager</i>	<b>Ext. 313</b>
<b>Bob Drumm</b> , <i>Computer Information Officer</i>	<b>Ext. 232</b>
<b>Chris Hepfer</b> , <i>Engineering Manager</i>	<b>Ext. 223</b>
<b>Mark Kriebel</b> , <i>Purchasing Manager</i>	<b>Ext. 226</b>
<b>Al Peters</b> , <i>Service Manager</i>	<b>Ext. 235</b>
<b>Scott Peters</b> , <i>Director of Sales</i>	<b>Ext. 312</b>
<b>Dan Rhoades</b> , <i>Quality Control Manager</i>	<b>Ext. 250</b>
<b>Dean Russell</b> , <i>Costing Manager</i>	<b>Ext. 292</b>
<b>Mike Shick</b> , <i>Production Manager</i>	<b>Ext. 244</b>
<b>Linda Slike</b> , <i>Transportation Manager</i>	<b>Ext. 236</b>
<b>Paul Albright</b> , <i>Controller</i>	<b>Ext. 310</b>

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INNOVATIONS FOR LIVING™

September / October 2006 The Fabri Files

# Beep, Beep! House Coming Through...

Every year at this time we move the cars out of our parking lot and pull in houses for our Fall Show. We are very excited to have everyone join us here at our factory this year. Here are some pictures of the houses as they are prepared for the Show.



Joe Biltrite is the official New Era Building Systems "spokesperson". Joe is our builder buddy and can help anyone discover why New Era is the leader in our industry. Look for Joe in every issue to see what Joe will say next!!

Check it out!

We are very excited to announce that our new website launched on August 28th and is officially up and running. The new site should prove to be a valuable tool for both customers and builders alike.

Many of the good features that the old site had are still there, but it the site has been completely overhauled. Adjustments were made to the site's navigation, amount of clicks that it took to get to certain features, and the whole look is new. While our brochures will continue to be available online, they will be in scaled down formats. Also it will be easier for customers to find a builder in their area faster. The link for that form will be displayed on every page including the home page now!

We hope that everyone will take a minute and browse the new site. This new site should be even better than the old and we are all anticipating a good response!

## In Our Next Issue...

*The Show Issue...The Fall Show will be just a memory, but this issue will give the run down on the Show. Our custom home should be completed and ready to show off the finished product. You'll also meet two more members of the New Era Team and another happy homeowner, plus learn what Joe will say next!*



We welcome any comments, suggestions, or questions about The Fabri Files. Builders and New Era Personnel are welcome to submit articles, tidbits, or other items for the newsletter. Please forward all submissions or questions to Kari Nicolli, Marketing Coordinator, at New Era Building Systems. Contact information is as follows: knicolli@championhomes.net; (800) 678-5581 ext. 314



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